CNI Global Assets Management Limited

中國北方環球資產管理有限公司

Product Suitability Assessment Form

投資產品適合性評估

IMPORTANT NOTE 重要注意事項:

1. The purpose of this form is to record detailed information about the investor's background for risk assessment purpose and source of wealth for anti-money laundering purpose. All information will be kept confidential and only for internal use within the CNI Global Assets Management Limited.
   本表格的用途是記錄投資者的背景資料作風險承受能力評估以及因應防止洗黑錢法規要求記錄有關投資者的財富來源，所有資料將會保密，並只供中國北方環球資產管理有限公司(「中國北方環球」)作內部使用。

2. Clients MUST submit this form at least once within ONE year before investing in any derivative instruments. For funds and structured products, clients MUST submit this form again along with EACH subscription.
   客戶在投資任何衍生性產品之前一年內必須提交此表格，而投資於任何基金或結構性產品須於每一次認購時提交此表格。

3. All questions on this form MUST be answered in full to ensure the completeness of background information of Clients to be collected.
   本表格的所有問題必須回答，以確保客戶背景資料的齊全性。

4. UNLESS the Clients request assistance from the AEs to complete the assessment form, the form should normally be completed by the Clients themselves in the absence of any staff or salesperson from CNI Global Assets Management Limited ("CNIA") to avoid any undue influence.
   除非客戶要求客戶主任協助填寫，本表格應在沒有中國北方環球資產管理有限公司的員工或銷售人員在場的情況下由客戶自行填寫，以避免資料受到不當的影響。

Client Name 客戶名稱：_____

Account No. 帳戶編號：_____

1. Age 年齡： a) 18-30; b) 31-40; c) 41-50; d) 51-60; e) 61-70; f) ≥ 71

2. Education Level 教育水平：

a) Primary school graduate 小學畢業; b) Secondary school graduate 中學畢業;
c) University graduate 大學畢業; d) Postgraduate or above 碩士畢業或以上

3. Reading proficiency (Please "tick" the box below)閱讀能力（請在適當位置填上"√"）：

Cannot read English	
Reading English Proficiency: Poor	
Reading English Proficiency: Fair	
Reading English Proficiency: Good	

無法閱讀中文	
中文閱讀能力為：劣	
中文閱讀能力為：普通	
中文閱讀能力為：良好	

4. Employment Status: a) Employed; b) Self-Employed; c) Retired

5. Employer/Working Unit 僱主/工作單位：_____

6. Nature of occupation 工作性質：_____

7. Current position 現時職位：_____

8. Average annual income in the past two years 過去兩年平均每年薪金：

a) HK $ 0 – HK $ 100,000;
b) HK $ 100,001 – HK $ 200,000;
c) HK 200,001 - HK $500,000;
d) HK $500,001 - HK $1,000,000;
e) HK $1,000,001 - HK $2,000,000;
f) ≥ HK $ 2,000,001

9. Portfolio and liquid assets owned, excluding real estate (Please "tick" the box below) 投資組合及流動資產，不包括房地產（請在適當位置填上"√"）：

Net Asset Value in HKD ("NAV") 資產淨值（港元）	**A** **Cash / bank deposit 現金/銀行存款**	**B** **Portfolio (e.g. stock, bonds)投資組合(如股票、債券)**	**C** **Other Liquid Assets Less Debt 其他流動資產減去債務**	**A+B+C** **Total NAV 資產淨值總計**
a) Negative Value 負資產				
b) $ 0 - $ 100,000				
c) $ 100,001 - $ 500,000				
d) $ 500,001 - $1,000,000				
e) $ 1,000,001- $3,000,000				
f) $ 3,000,001- $8,000,000				
g) ≥ $ 8,000,001				

10. Source of fund for investment (allow multiple choices) 用作投資的資金來源 (可多選)：

a) Income 收入; b) Saving 儲蓄; c) Family 家人;
d) Inheritance 遺產; e) Asset Disposal 變賣資產
f) Others (please specify)其他(請註明)：_____

11. Experience in investment 投資經驗：

Year 年	**Stock 股票**	**Bonds 債券**	**Fund 基金**	**Structured Notes 結構性票據**	**Futures & Options 期貨及期權**	**Currency 貨幣**	**Commodity 商品**
a) < 1 year 年							
b) 1-2 years 年							
c) 3-5 years 年							

d) 6-10 years 年							
e) > 10 years 年							

12. Investment objective (please allocate a % of your whole portfolio to each item below)
投資目的(請分配一個投資組合的百份比予以下各項)：

Capital protection 保本	About 約 %
Coupon 票息	About 約 %
Short-term capital appreciation 短期資本增值	About 約 %
Medium-term capital appreciation 中期資本增值	About 約 %
Long-term capital appreciation 長期資本增值	About 約 %
Speculative 投機	About 約 %
Total 合計	100 %

13. Expected annual return 每年回報期望： a) < 5%; b) 5%-10%; c) 11%-15%; d) > 15%

14. Longest acceptable investment tenor 可接受最長的投資期限：_____Year(s)年

15. Maximum risk tolerance level (Please select one) /最高風險承受能力(請選一項)：

Level 級別	**Risk Tolerance Level** 風險承受能力	**Example (for reference only)** 例子(僅供參考)
1	Very Low **非常低**	Notes or bonds with Moody's or S&P's credit rating "Aaa/AAA" 穆迪或標準普爾信貸評級達 "Aaa/AAA" 的票據或債券
2	Low **低**	Notes or bonds with Moody's or S&P's credit rating "A3/ A-" or above 穆迪或標準普爾信貸評級達 "A3/A-" 或以上的票據、債券
3	Medium Low 中低	Capital protected product with a guarantor with a credit rating of "A3/ A-" or above 保證人信貸評級達 "A3/A-" 或以上的保本產品
4	Medium 中	Money market fund 貨幣基金
5	Medium High 中高	Notes or bonds with Moody's or S&P's credit rating "Baa3/ BBB-" or above 穆迪或標準普爾信貸評級達 "Baa3/BBB-" 或以上的票據、債券
6	High 高	Stocks, Perpetual Bonds, Preferred Securities 股票、永久債券、優先股債券
7	Very High 非常高	China A-Shares, mid-cap & small-cap stocks, notes or bonds with Moody's or S&P's credit rating "B3/ B-" or above 中國 A 股、中小型公司股票、穆迪或標準普爾信貸評級達"B3/B-"或以上的票據或債券
8	Speculative 投機性	Option & warrants; notes or bonds with Moody's or S&P's credit rating Caa1/CCC+ or below, non-rated notes or bonds 期權及窩輪；穆迪或標準普爾信貸評級 "Caa1/CCC+" 或以下的票據或債券、未被評級票據或債券
9	Highly Speculative 高度投機性	Futures 期貨

16. For structured note and fund products NOT authorized by the Securities and Futures Commission of Hong Kong ("**SFC**"), are you comfortable with? 對未獲香港證券及期貨事務監察委員會("**證監會**")認可的結構性票據及基金產品，閣下是否放心？

a) Yes 是
b) No, I shall only consider structured note and fund products authorized by HKSFC 不放心，本人只會考慮經香港證監會認可之結構性票據及基金產品

I/We understand that this "**Product Suitability Assessment Form**" is based on the information provided by me/us and is designed to assist me/us in assessing my/our financial needs and to determine which type of investor I am/we are, so as to formulate the most possible investment portfolio. I/We understand that investment involves risks. I am/We are aware that my/ our investments are associated with risks as well as my/our tolerance to investment risks may change over time depending on factors including, but not limited to, my/our financial situation, investment objective, investment time horizon and market fluctuations. Therefore, the result, suggestions and recommendations derived from this "Product Suitability Assessment Form" are intended for my/our reference only. I/We acknowledged that I/ we have made the relevant investment decisions entirely based on my/our independent judgments.
本人/我們明白此「**投資產品適合性評估**」是基於本人/我們所提供的資料而設，以協助本人/我們評估本人/我們的經濟需要及判斷本人/我們屬於那一類投資者，從而設計出最合適的投資組合。本人/我們明白投資涉及風險。本人/我們知道本人/我們的投資關聯到風險以及本人/我們的風險承受能力可隨時間而因應其他因數而改變，當中包括，但不限於，本人/我們的經濟狀況、投資目的、投資年期及市場波動。因此，由此「投資產品適合性評估」所作出的結果、建議及推介僅供本人/我們參考。本人/我們聲明本人/我們的相關投資決定乃完全基於本人/我們的個人獨立意向。

Client Signature 客戶簽署：_____ Date 日期：_____/____/_____

INTERNAL USE 內部使用:

Name of Registered Person 持牌人士名稱：_____
CE Code 持牌人士編號：_____

Comments of Registered Person (if any) 持牌人士之意見(如有):
_____
_____

Signature of Registered Person 持牌人士簽署：_____

Date 日期：____/___/_____
** Only licensed person is permitted to sign on this Form 只可持牌人士簽署本表格*

Reviewed by Responsible Officer 持牌負責人覆審: _____

Date 日期：____/___/_____